



## Sources of Project Financing in Slovenia

### Canada-Based Finance Sources:

#### Export Development Canada

**Financial Products:** Project financing, Political Risk Insurance, Credit Insurance, Contract Bonding

**Contact:** Luc Dupont, Regional Manager, Southern Europe

Email: [ldupont@edc.ca](mailto:ldupont@edc.ca)

Tel: (613) 598-2860

**Website:** <http://www.edc.ca>

For information on the current availability of EDC products in Slovenia, please contact EDC directly or visit their website.

### European-Based Finance Sources:

#### European Investment Bank

**Financial Products:** Loans, Structured Finance

**Priority Sectors:** Transportation, Telecommunications, Energy, Industry, Environmental Protection, Health, Education

**Contact:** Dusan Ondrejicka, Accession Countries

Email: [d.ondrejicka@eib.org](mailto:d.ondrejicka@eib.org)

Tel: (011-352-43) 793-150

**Website:** <http://www.eib.org/>

### Regional Development Banks:

#### European Bank for Reconstruction and Development

**Financial Products:** Loans, Equity, Guarantees

**Priority Sectors:** Financial Services, Industry, Infrastructure, Environment

**Contact:** Murat Yildiran, Head of Office (Ljubljana)

Email: [YildiraM@ebrd.com](mailto:YildiraM@ebrd.com)

Tel: (011-386-14) 263-600

**Website:** <http://www.ebrd.org>

For further information contact the Office of the Canadian Executive Director:

Sandy Ferguson

Email: [fergusos@ebrd.com](mailto:fergusos@ebrd.com)

Tel: (011-44-207) 338-6509

### World Bank Group:

#### International Finance Corporation

**Financial Products:** Equity, Loans, Capital Mobilization, Guarantees, Co-financing

**Priority Sectors:** Manufacturing, Infrastructure, Tourism, Environment, Financial Services, Privatizations

**Contact:** Edward Nassim, Director, Central & Eastern Europe

Email: [enassim@ifc.org](mailto:enassim@ifc.org)

Tel: (011-7-095) 755-8818

**Website:** <http://www.ifc.org>

#### Multilateral Investment Guarantee Agency

**Financial Products:** Investment Guarantees

**Contact:** Roger Pruneau, Vice President, Underwriting Team

Email: [RPruneau@worldbank.org](mailto:RPruneau@worldbank.org)

Tel: (202) 473-6168

**Website:** <http://www.miga.org>

For further information contact the Office of the Canadian Executive Director:

François Pagé

Email: [fpag@worldbank.org](mailto:fpag@worldbank.org)

Tel: (202) 473-1831

### Development Finance Institutions (DFIs):

In general, a partnership with a firm from the DFI country is required to access financing. For European DFIs, a partnership with any European firm may be sufficient.

#### Overseas Private Investment Corporation (US)

**Financial Products:** Political Risk Insurance, Loans

**Major Sectors of Activity:** Energy, Industry

**Contact:** Info Line

Tel: (202) 336-8799

**Website:** <http://www.opic.gov>

#### Japan Bank for International Cooperation

**Financial Products:** Equity, Loans, Guarantees

**Major Sectors of Activity:** Manufacturing, Transportation, Telecom

**Contact:** Takafumi Ohno, General Manager, Toronto Liaison Office

Email: [ohno@jbic.ca](mailto:ohno@jbic.ca)

Tel: (416) 865-1700

**Website:** <http://www.jbic.go.jp/>

#### German Investment & Development Company (DEG)

**Financial Products:** Loans, Equity, Guarantees

**Major Sectors of Activity:** Agribusiness, Industry

**Contact:** DEG Berlin Office

Email: [berlin@deginvest.de](mailto:berlin@deginvest.de)

Tel: (011-49-30) 2060-7920

**Website:** <http://www.deginvest.de>

#### European Development Finance Institutions (Assoc)

**Website:** <http://www.edfi.be/>

### Private Equity Funds:

#### Horizonte Fund

**Contact:** Dr. Franz Krejs

**Email:** [krejs@horizonte.at](mailto:krejs@horizonte.at)

### Major Commercial Banks:

Nova Ljubljanska Banka  
Nova Kreditna Banka Maribor  
SKB Banka  
Banka Koper  
Banka Celje  
Abanka  
Gorenjska Banka

### Local Development Banks:

A more detailed list of banks operating in Slovenia can be found at:

[http://www.bsi.si/html/eng/links/seznam\\_bank.html](http://www.bsi.si/html/eng/links/seznam_bank.html)

### Foreign Investment Regulations:

The Slovenian view of foreign investment has been evolving in recent years. Once widely considered a threat to Slovenian culture and the national interest, foreign investment is increasingly seen as a means to import not only needed savings, but modern technology and "best practices" as well. In February 1999, several key changes to the company law came into effect. The new law abolishes the earlier requirement that general managers be Slovenian citizens, and the requirement that a majority of the board of directors of Slovenian companies be Slovenian citizens. The new law also lowers the threshold at which foreign investment is considered direct investment from 50% to 10% ownership. Consequently foreign investors above the 10% threshold avoid the government's custody account regime that applies to certain portfolio investments. This regime has also been reformed.

Other useful information is available at:

<http://www.ipanet.net/>

### For further information, contact:

The Canadian Trade Commissioner Service in Hungary

Tel: (011-36-1) 392-3360

Email: [bpest-td@dfait-maeci.gc.ca](mailto:bpest-td@dfait-maeci.gc.ca)

Web: <http://www.infoexport.gc.ca/hu>

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